



ACCESS2SUCCESS

Share Smiles. Inspire Hope. Empower Dreams.

2021 ANNUAL REPORT





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Share Smiles. Inspire Hope. Empower Dreams.

Our Mission

To provide sustainable programs that generate positive change for Nigerian children and their communities.

Our Vision

The vision of A2S is that each child/person in Nigeria finds a dignified path to a successful life and is empowered to live out God's plan for a future filled with hope.





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Statement of Ministry

Access to Success (A2S) is a Christian non-profit organization dedicated to playing its part in eliminating poverty and providing hope through education and opportunity. Our ministry was founded on the premise that everyone should have an opportunity to dream, irrespective of location.

A2S believes that Christ welcomes all. Our policy supports providing hope and promoting change irrespective of race or religion. We embrace supporters and volunteers from all backgrounds.

At A2S, our motivation stems from Jeremiah 29:11 that says, "For I know the plans I have for you, 'declares the Lord' plans to prosper you and not to harm you, plans to give you hope and a future." Our ministry and approach hinge on a few major theological concepts. A2S follows the teachings of Jesus Christ, who exemplified unconditional love, and said to be not only "hearers but doers." We operate a hands-on approach of expressing love through action, providing year-round programs to help provide hope and a future to those in need.



A word from our Founder, Andrew Lovedale

Dear A2S Family,

2021 was quite the year at A2S. We were not only challenged by the effects of Covid-19, but it also changed us. It affected how we relate, work, serve, and engage others. At A2S we saw our

supporters press further into the mission, our team mastered being adept at making changes, and our combined efforts enabled children and youth to continue to dream. Inflation put a lot of pressure on homes and over 40 percent of Nigerians lived below the poverty line. 13.5 million children were out of school, 96% of businesses failed within 10 years, and the effects of the pandemic continued to force children out of school. In 2021, under these circumstances, we were challenged to be better, and we responded with positive change. As a member of the A2S family, you responded by being answers to the prayers we prayed entering 2021 - to reflect God's love in our thoughts, words, and actions, especially to those most vulnerable among us.

I am thankful for our growing A2S family. In my life, I have been given two gifts - the gifts of love and consistency. As my story continues to unfold, I marvel at this God-given mission called A2S that you and I are a part of. When you invest in our youth, you invest in more than just dreams. You invest in diverse communities and relationships that matter enough to help lift many out of poverty. Thanks to your response, at A2S, 240 children were served daily. Over 250 entrepreneurs are supported with resources to ensure business success. Over 60 of our scholars are spread across universities in Nigeria and 7 are currently pursuing their education in the U.S. We employ 17 full time staff and 10 part-time staff. 3,500 widows and orphans displaced from their homes by Boko Haram are provided a week's worth of food supplies every month. This family continues to lead the Lord's charge in Matthew 25:40 when He said "truly whatever you did for one of the least of these brothers and sisters of mine, you did for me."



A word from our Founder, Andrew Lovedale

Our kids are thriving and we are excited about increasing our impact. Entering the second year of the 10 year Season of Promise, A2S is poised to become a more sustainable organization. This starts with our Youth Center, a place we get to call HOME. We are so thankful to all who have made this growth possible. The A2S Season of Promise, which began in 2020, is our decade-long commitment to evolving as a social enterprise using the talents of our staff, entrepreneurs, and local community to create self-sustaining revenue-generating endeavors that will support the grassroots operations of our organization. With this Youth Center, we will be able to expand our impact to serve 300 children through our After School Academy. Our programming will grow to include adult literacy and other workforce development initiatives to bridge the gap between education and employment. This year in 2021, we sowed the seeds to finish our Youth Center project and to continue making our dreams for our children a reality.

Our vision has remained the same - that each child/person in Nigeria finds a dignified path to a successful life and is empowered to live out God's plan for a future filled with hope. Thank you for your commitment to this vision. We are excited to continue traveling this journey together as we share smiles, empower dreams, and inspire hope along the way.

Thank you and God Bless.
Andrew



Our Core Values

FAITH IN ACTION:

Trusting our Lord Jesus Christ and acting on that faith by serving the most vulnerable

INTEGRITY:

Demonstrating strong ethics, honesty, and the highest standards at all times

TEAMWORK AND FAMILY SPIRIT:

Working in unity with passion, respect, and humility

SUSTAINABLE, LONG TERM CHANGE:

Empowering people to bring about purposeful life change

PASSION FOR PEOPLE:

Understanding each person's story and treating all with dignity and compassion

A2S-ACCESS TO SUCCESS Foundation is a non-profit organization recognized by the IRS as a tax-exempt 501C (3) organization (Tax ID 27-4383002). Gifts are tax-deductible for federal and state income tax purposes as permitted by law. No goods or services were provided in exchange for any contribution.



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Our Impact by the Numbers



1,213,511

Meals served in 2021




\$814,481

Total revenue brought in 2021



2,273

Academic hours delivered in 2021



Our 2021 Board

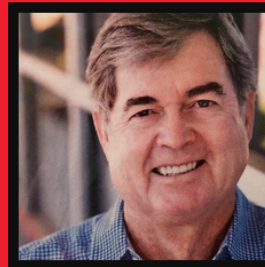
Our board played an integral part in our success. We are thankful for each board member and their hard work to move our mission forward.



ANDREW LOVEDALE
CEO, President and
Founder of Access to
Success



KING MAWHINNEY
Board Chair - Retired from
Financial Services Industry



VIC CLARK
Retired as CFO of BestCo
Inc.



ANNIE PORGES
Senior Major Gifts Officer at
Davidson College



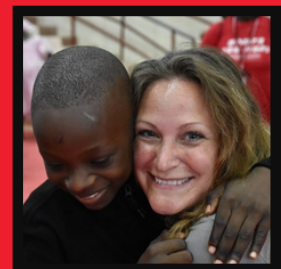
COURTNEY WRIGHT
Adjunct Professor at
American University and
Independent Consultant



JEFF BRELSFORD
COO, Taste Buds Kitchen



TITI SULE
Senior Project Manager at
Ingersoll Rand



KRISTINA PHILLIPS
Project Manager at Brighter
Image, Inc.



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Our 2021 Staff



ANDREW LOVEDALE
CEO, President and
Founder



Mitchell Erommosele
Communications
Coordinator



Caroline Elimigbe
Head of After School
Academy



Fumni Ogunje
Career Guidance Counselor



Uche Etumonwa
Operations Manager



Thecla Uzuoku
National Director



**Precious Blessing
Ugbekile**
Entrepreneur
Empowerment Director



Rosaline Aigbe
Site Coordinator



Faith Omorogeva
Entrepreneur
Empowerment Program
Coordinator



Evelyn Imosa
Chef Cook



Ehizogie Ighodaro
Outreach Manager



Festus Oduwa
Creative Coordinator



Comfort Ibhafidon
Scholarship Coordinator



Shedrack Ofure
Accountant



Grace Asiagbonze



Joy Odion



Rebecca Clark
Administrative Assistant



Laura Knight
Development Manager



Tiffany Wilkinson
Director of Creative
Services



Uchechi Ufochukwu
Program & Human
Resources Administrator



Drema Craft
Director of Development



Fustina Uzuoku
Youth Center Director



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A2S Thought Partners

Erica Madden has been a strategy consultant and volunteer for A2S since 2016. As an entrepreneur herself, Erica has played a key role in the initial development and evolution of our Entrepreneur Empowerment Program that began as our “Entrepreneur Incubator” in 2017. She has made several trips to Nigeria for our annual Pitch Competition and knows the community we serve well. She is viewed in Benin City as a trusted mentor and advisor from our programs.



As we've entered our Season of Promise and laid the groundwork to develop the ability to generate revenue in Nigeria, Erica has guided and advised us throughout the process to ensure our children and youth remain at the center of everything that we do. She doesn't shy away from asking "why" to every decision made in our U.S. office in order to ensure we do what we do with purpose and intention. We don't know where we would be without Erica as a trusted member of our team!



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A2S Thought Partners

"In 2011, after a particularly challenging consulting assignment in South Sudan and having seen development work take the usual top down approach which doesn't allow the voices of those benefiting to be considered, I reached out to Morgan to get more involved in A2s. I appreciated the grassroots, community driven approach and wanted to support the work of A2S in a meaningful way. My first trip to Nigeria was in 2012 where we were able to do community mapping learning more about the needs of the community."



Courtney has been with A2S since 2011 when she traveled with the team to Nigeria and developed our first Empowerment Camp. She worked with the team that year on community mapping and helped determine that an After School Academy would be the best way to serve the community year-round. Since that time, she has continued to work closely with National Director Thecla to develop a meaningful curriculum for Empowerment Camp sessions. Over the years, Courtney has slowly transitioned to a consulting role as the team in Nigeria developed the capacity to create their own curriculum and lead sessions independently. 2021 was the second year that our team was able to develop and lead empowerment sessions completely autonomously thanks to Courtney's leadership and guidance. We are so grateful for how she has led and trained our Nigerian staff to empower themselves and our youth with these lessons. In 2021, Courtney finished serving her term as an A2S Board member. In this critical time of growth for our organization, she has offered excellent leadership and expertise to guide our programs in the direction that best serves our community.

A2S Thought Partners

Daniel Nelms is a former teammate of Andrew Lovedale's and one of A2S's most active mentors as a part of our Entrepreneur Empowerment Program. Dan created and managed "MyA2S"- our original fundraising and crowdfunding site. He has visited Nigeria for several vision trips- one of which brought on the beginnings of our Entrepreneur Empowerment Program.



One evening back at the hotel during the 2016 trip, Dan and Andrew began brainstorming how to bridge the gap between university graduates and the workforce back in 2016. After mapping out ideas until 2am, they put their heads together with Erica Madden and Precious Blessing to develop the Entrepreneur Incubator that later evolved into the program we have today. Each year Dan has stepped up to mentor one of our Pitch Competition winners. He has become an expert at helping businesses develop the structures necessary to thrive. Dan also supports A2S by sharing our story and fundraising through Google Give- an initiative led by his workplace. Dan has been with us since the beginning as a teammate both on and off the court for Andrew Lovedale. We are so grateful for how he has helped us grow over the years!



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Youth Center Building Project

In 2021 we broke ground and neared completion of our Youth Center. After a successful capital campaign in 2020, we laid the first brick, and construction began. Despite rises in inflation throughout 2021, our community stepped up and helped us weather the storm. We are so excited for what this building will mean as we continue our Season of Promise at A2S.

Helping Hands

[Read James' Story](#)



James, one of our very own scholars, installed the windows of our Youth Center. James realized early on the challenge of unemployment in his community and has taken steps to overcome this roadblock by becoming an entrepreneur. He started a successful aluminum and glass installation business to assist himself financially. We are excited to see him graduate soon and what he accomplishes next.

Season of Promise

The A2S Season of Promise began in 2020, and is our decade-long commitment to evolving as a social enterprise using the talents of our staff, entrepreneurs, and local community to create self-sustaining revenue-generating endeavors that will support the grassroots operations of our organization.



In June 2022, we opened the A2S Youth Center, a key component of our Season of Promise. This building will enable us to increase the number of students we serve at the After School Academy as well as advance our entrepreneur, workforce development, and community outreach programs. As we grow with our community, we continue to look for the best ways to fill gaps and create opportunities for success.



A2S Community Talks



In 2021 we began a new initiative called “A2S Community Talks” or ACT. Each quarter when A2S Founder Andrew Lovedale visits the country, ACT sessions are held with stakeholders in our community in order to have open and honest conversations about our impact. Community members have the opportunity to express what A2S is doing well and what we can do better. We also use these sessions to float new ideas for our programs so we understand how they will be received or what should be modified before we implement them.



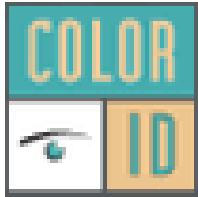
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2021 Sponsors & Partners

Sponsors



Partners





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Financial Breakdown

Income by Type 2021

Individual Contributions
(General + FaithFuel)
34.7%



Events
(Soulful Supper + Third Party)
29.4%

Campaigns
(Remaining campaigns)
35.9%

Cash vs. In-Kind Revenue in 2021

Cash
79.8%



In-Kind
20.2%



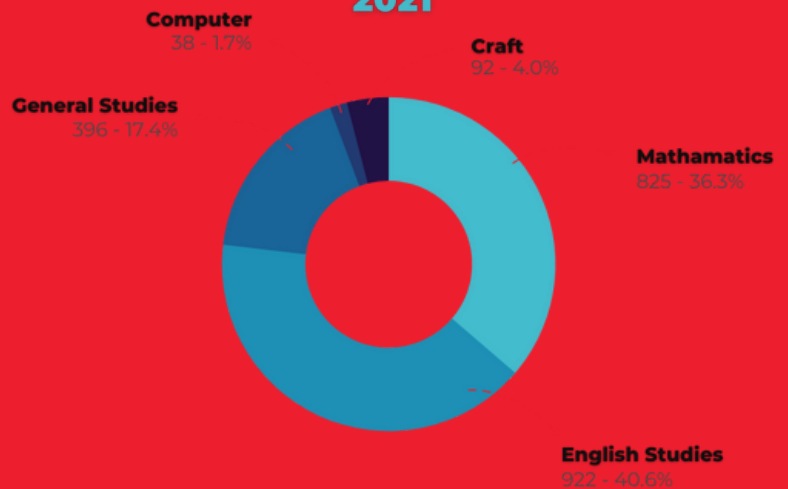
Programs & Outcomes

What we accomplished in 2021.

After School Academy

- 9 graduates
- 88% of Academy Students advanced to the next grade level
- 24% of Academy Students advanced two grade levels
- 100% of final-year Academy Students graduated from their secondary schools
- 51% of Academy parents volunteered for A2S programs

Academic Hours Delivered in 2021



Blessing



Esther

Paul



Favour

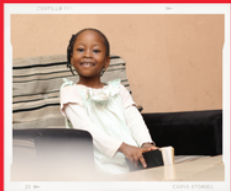
Success



Osariemen

Our 81 Monthly Givers Learned About These FaithFuel Kids!

- Monthly giving raised \$80,044 from 81 donors
- Enough to support 148 Academy Kids throughout the year



Blessing



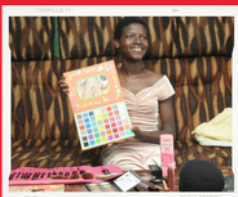
Gift



Justice

Isreal

Savior



Meet Precious



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Precious attended the A2S basketball camp in the summer of 2021. Initially to our staff and our coaches it was unclear why she had wanted to attend. On the court it looked as if she had never touched a basketball. Some campers jeered as she attempted to launch the ball towards the hoop. Ready to intervene, A2S Founder Andrew Lovedale approached one of the A2S University Scholars volunteering at the camp. He then discovered the campers weren't making fun. They were encouraging her because they knew her story. Precious lost both of her parents and was forced to drop out of school. After a year and a half of trying to make ends meet on her own, she came to the A2S camp because A2S was her last hope to continue her education and make a life for herself. Precious had never played basketball in her life- but she saw the A2S camp as an opportunity to be seen by the A2S community.



The After School Academy was full for the year- but after learning her story, the A2S team enrolled her. Precious has truly become an A2S Academy Kid in every sense of the term. Our staff has looked after her like family this past year to make sure she has what she needs at the end of the day- including packing extra meals and clothing for her to take home. Precious dreams of becoming a chef and most looks up to our After School Academy Director, Fustina, who has quickly stepped into a motherly role for Precious.

Programs & Outcomes

What we accomplished in 2021.



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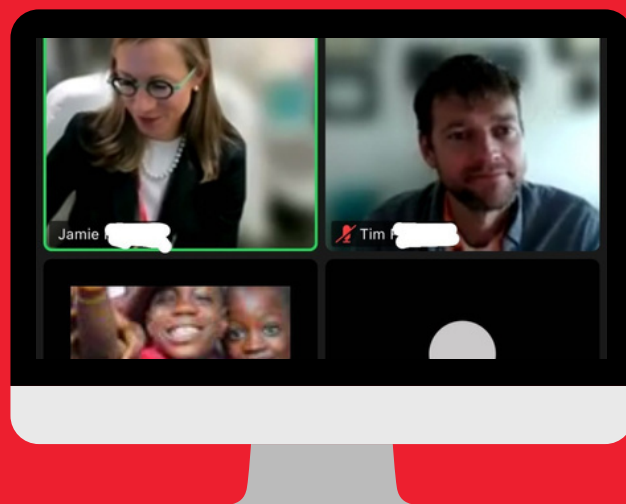
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Scholars Program Nigeria

Meeting of the Medical Minds

Jamie and Tim Flerlage are A2S donors and members of our FaithFuel community. Jamie and Tim both studied medicine at Johns Hopkins University and completed their residencies there in pediatrics. Now Jamie and Tim work at St. Jude's Research Hospital in Memphis. Jamie is an assistant faculty member and Tim is an instructor.

In 2021, Jamie and Tim started a new initiative for our medical scholars. As they learned more about A2S, they became increasingly interested in getting to know the students and providing some guidance on their university journeys. We began holding regular Zoom sessions with the Flerlages and our medical scholars and as they got to know each other, Jamie and Tim have coached our scholars through a tough medical journey compared to what they had experienced as students in the U.S. They have been working closely with A2S to expand our pool of resources for our children while also encouraging the students to utilize the opportunities around them.



Programs & Outcomes

What we accomplished in 2021.



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Scholars Program

Nigeria

Outcomes

- 9 university graduates
- 100% of scholars (62 total) advanced to the next university level in Nigeria

Strikes

Our scholars in Nigeria attend public universities that have been subject to staff and faculty strikes. As the Nigerian government struggles to pay its employees on time, staff and faculty have regularly protested through strikes that have interrupted lectures periodically this year. Our scholars have had to think creatively on how to most productively use their idle time.



Programs & Outcomes

What we accomplished in 2021.

Scholars Program

Nigeria

Creating Opportunity

Gideon is an A2S Scholar who is currently studying Electrical Engineering at a university in Nigeria. He and 3 of his siblings attended the After School Academy. After their father's passing early on, their mother has struggled to make ends meet. The A2S After School Academy and Scholars Program were the only ways Gideon and his siblings could afford to attend school.

During the pandemic, Gideon did not want to just be idle. In 2020, his university had experienced numerous faculty strikes as they demanded months worth of missing pay from the institution. Gideon and his classmates often found their classes canceled as the government failed to pay their professors. Between the inconsistency at university and the shut down period from the pandemic, Gideon decided to learn as an apprentice at an electrical shop. He is now constantly busy making money wiring people's homes and installing CCTV cameras. A2S is now planning to hire Gideon to install the CCTV system at our new Youth Center this coming April.

Through our A2S Scholars program, we not only help young adults pursue university education, but we also do everything we can to prepare them for the real world. What we've discovered over the years is that even the top graduating students from universities struggle to find jobs after finishing their degrees. As a part of our curriculum, we teach our scholars to look for additional opportunities to learn skills. This helps kids like Gideon fill a need in the community beyond their degree to make sure they can make ends meet.



Programs & Outcomes

What we accomplished in 2021.



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Scholars Program

U.S.



Uchechi

graduated from Bradley University with her MBA



Jennifer

started her junior year at Lynchburg University



Ifeanyi

graduated high school at Covenant Day - will be attending Rice University in 2022



Eseosa

graduated high school at Covenant Day - will be attending Proctor Academy in 2022

Programs & Outcomes

What we accomplished in 2021.



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Entrepreneur Empowerment Program

PITCH COMPETITION

- 85 applications received
- 6 pitching teams with over 71 in attendance
- 3 winning teams to be incubated and get \$6000 zero interest loan.

MENTORS RESOURCES

- 29 facilitators (26 Nigerian/3 U.S)
- 35 mentor sessions facilitated (46 Hours)

COMMUNITY SUPPORT

- 3 Entrepreneur Support Giveaways - 1 Wifi & 2 Laptops
- A2S mentor serving an A2S vendor.
- 10 Participants in the EEP Community received one month's supply of food.
- A2S continued to provide ongoing staff support for funded businesses.



PITCH COMPETITION

3 new winners in 2021

Agronodol

TL Farms

Feed House

MENTORSHIP INCUBATOR

All 2020 winners completed the mentorship program successfully and received a zero-interest loan to boost the next phase of their business.

Eco Connect Portal

Akowe

Toneb Farms

Programs & Outcomes

What we accomplished in 2021.

Outreach Program

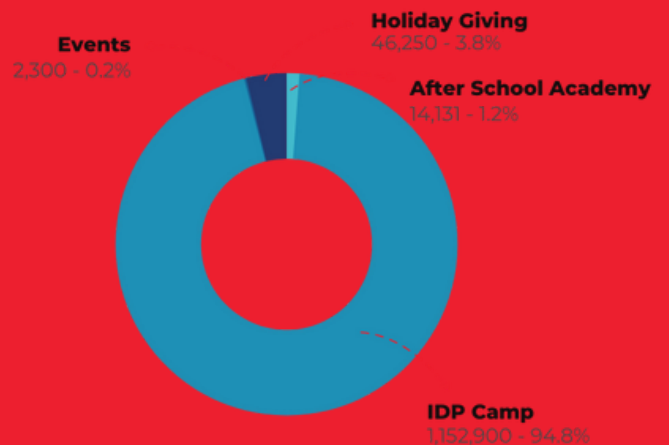
IDP Camp

Once a month, our team works hard to deliver a week's worth of food for the 3,500 women and children within a local Internally Displaced Persons (IDP) Camp in Benin City. Those in this camp fled their homes due to terrorist attacks in northern Nigeria and may never return. These people are the most in need in our community as food and necessities are not always attainable. For this reason, we feed them every month for a week and once a year provide shoes and other supplies.

3500+ women and children were fed 1 week out of every month at the local IDP camp

Distribution of socks, shoes, and clothing to IDP Camp

Meals Served in 2021



Basketball Camp



2021 was the first year all basketball campers received athletic shoes

2022 and Beyond..

What we will accomplish.



We anticipate our Youth Center to be fully built and ready for opening in the summer of 2022. This building will allow us to expand our initiatives and help more children in need in our community. Next year we also intend on making Access to Success a more sustainable non-profit by using our very own programs to create jobs and a stable income stream to keep our Youth Center running. This will allow us to help the future generations in our community and to create change that will last.

